Eliminating the Differences  $\rightarrow$ 

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## Eliminating the Differences

Lorit Consultancy has many years' experience in safety relevant projects and industries, supporting clients through the complex exercise of international standards compliance. Owner and Consultant Alastair Walker talks us through the firm and shares the secrets behind its success so far.

Established in 2014, Lorit Consultancy provides functional safety and regulatory compliance

consultancy and bespoke training to organisations in the automotive, medical and aviation industries.

With many years of experience in developing hardware and embedded software, a real understanding of the demands placed upon development teams and an in-depth knowledge of regulatory standards, the firm makes the ideal partner to support companies in ensuring their projects meet all safety and regulatory requirements. Alastair discusses the firm's service offering in more detail and outlines how it works to ensure that clients receive the compliance support they need.

"From the concept phase through to start of production, here at Lorit we assist with the complex exercise of international standards compliance. To further strengthen our offering to clients, we work with a network of business partners across Europe who help us to remain at the forefront of the latest industry developments and ensure our advice and support is at the cutting edge of the latest regulatory changes.

"Fundamentally, the quality of the service we provide is undoubtedly our top priority. In a world where companies are under increasing time pressure, it is essential we help them ensure their products will be both safe and reliable, meeting all relevant international requirements. Therefore, whenever we start working with a new client or on a new project, it is essential for us to fully understand both the client and project requirements, therefore communication is always our first step. Once we have this thorough background knowledge, we provide our input and expertise for the required level of support."

This client focus is vital to the firm's success, as is its vast market experience, which ensures that it is always at the forefront of the latest developments across the sectors it operates in. Both the automotive and medical sectors are constantly changing, and currently the move to both electric and autonomous vehicles is having a huge impact in the automotive industry. The medical device sector is going through a new set of updates to the EU regulations. In both medical and automotive sectors, concerns about cybersecurity have major implications, and therefore firms such as Lorit always need to ensure that they are supporting their clients through these challenges, as Alastair explains.

"Central to our success so far is our thorough knowledge

of international safety and regulatory standards in each industry and many years' experience of designing hardware and software. This ensures that we offer clients the very best service possible, but in such ever evolving markets it is vital not to rest on your laurels. It is imperative that we follow what is happening in our industry sectors to ensure we inform our clients of forthcoming changes and any impact they may have on them. In the next five years' the changes in the automotive industry will keep accelerating as we move toward a global introduction of autonomous cars, and as such Lorit is taking a forward focused approach and already examining the implications of this change for our clients."

Looking to the future, the firm has exciting growth plans ahead as it seeks to strengthen its position in the market and support an even wider client base, as Alastair concludes.

"Going forward, at Lorit we are looking to develop the business further and expand the number of global markets we are active in. Our industry is about standardisation around the globe - eliminating differences between markets that can lead to potential safety risks or expensive rework activities is very much the aim of our business."